



sunstak

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Sunstak Capability Statement

Empowering Energy Independence

JULY 2025



Powerwall
Premium Certified Installer





Meet The Energy Geeks



Sunstak is a proud Canberra electrification company built by a team of engineers, designers and energy geeks who care deeply about quality, service and long-term value for our clients.

We help households and organisations achieve energy independence through clean energy solutions supported by reliable design, proven technology and trusted partnerships.

Our work is grounded in technical expertise, clear communication and long-term relationships. Sunstak has grown into one of the ACTs leading electrification providers across solar, battery storage, EV charging, air conditioning and heat pump hot water.





Awards, Credentials and Strength

A Trusted, Industry-Accredited and Multi-Award-Winning Company.

Multi-Award Winning Team

- #2 Best Rated + Most Popular installer – ACT
- SolarQuotes ACT Top Rated Installer 2024
- Enphase ACT Installer of the Year 2024 and 2025
- Tesla Influencer of the Year 2025
- Multiple industry and community recognitions for technical excellence and customer outcomes

Industry Credentials

- NETCC Participant
- Solar Accreditation Australia (SAA) accredited designers and installers
- Solar Cutters Member
- Premium Tesla Installer since 2021
- Platinum Enphase partner

Operational Strength

- More than 1000 batteries installed across the ACT and surrounding regions Capacity to deploy more than 200 batteries per quarter
- Full wrap electrification provider with integrated design and installation capability
- 10+ full time office staff supporting delivery, logistics, safety, reporting and client services
- Local warehousing capability with full time staff
- Certified for residential and commercial electrification including solar, battery storage, heat pump hot water and air conditioning





Our Services

Residential



Sunstak engineers and installs premium solar and battery systems built for reliability, safety and performance. We specialise in the Tesla, Enphase and Sungrow ecosystems. Installations are engineered to maximise performance while meeting all compliance and regulatory requirements.

Electrification services are often bundled for high value clients looking to work with a single provider.

Commercial

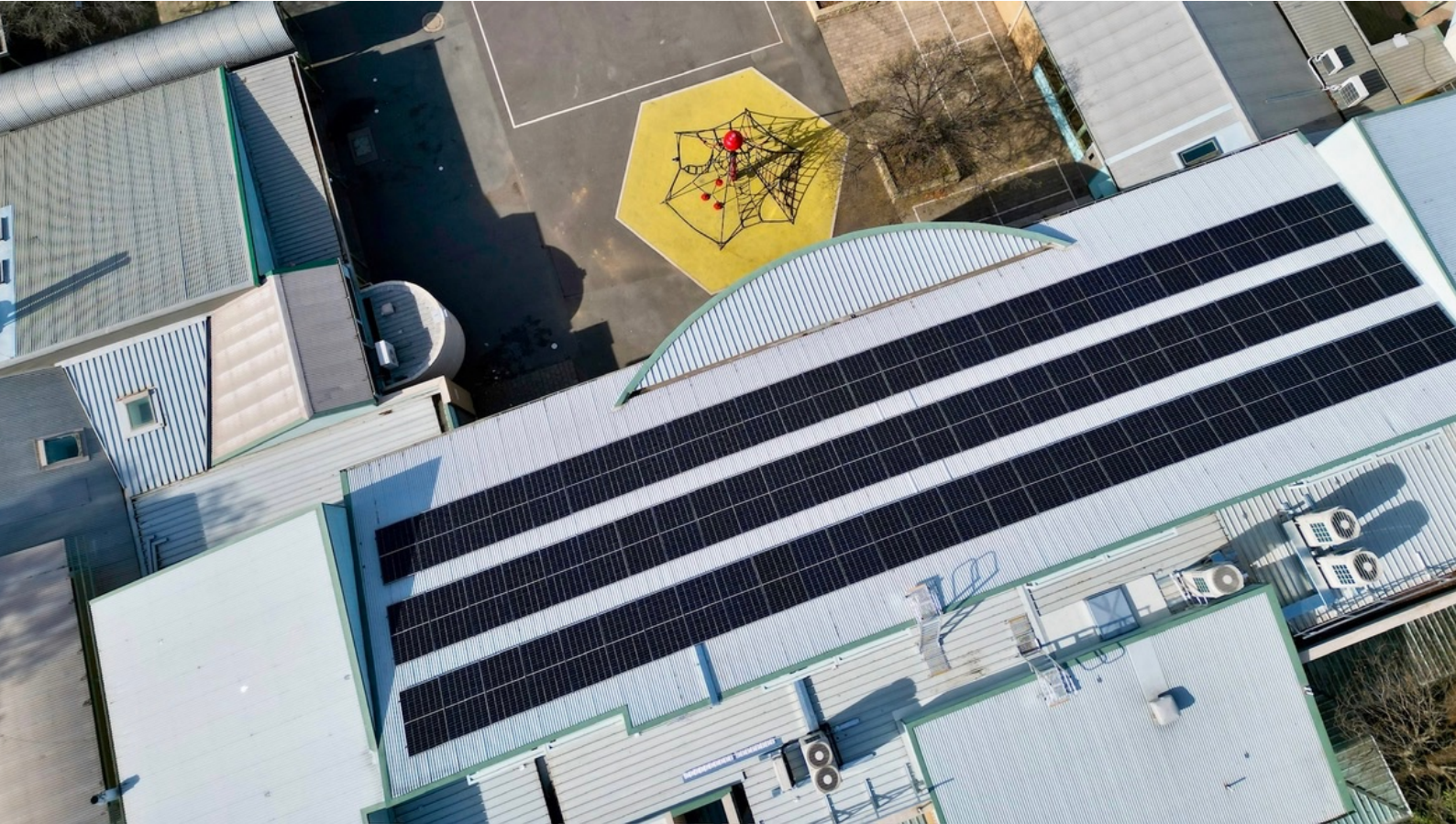


Sunstak has successfully completed projects with embassies, schools, community groups and government agencies across the ACT.

Our growing portfolio includes:

- Austrian Embassy
- Royal Thai Embassy
- Trinity Christian School
- ByGeorge Film Studio
- C3 Church Monash
- Duffy Primary School





Commercial Project Highlight

Trinity Christian School

34 McBryde Cres, Wanniasa ACT



Summary

This project came to us through a residential builder, who referred us to the team coordinating the works. It required careful planning and a tight delivery window before the start of the new school term.

During the planning phase, we estimated that close to 90% of the solar generation would be utilised during school terms.

Project Details

Timeframe: 5 Days

Staff involved: 6

- 40 kW Solar
- 30 kW Sungrow Commercial Inverter
- Trina Solar Panels

"Thank you for delivering this project before the start of a new school term"

Project Manager | Trinity Christian School





Commercial Project Highlight

Royal Thai Embassy

111 Empire Circuit, Yarralumla ACT



Summary

Due to the sensitive and secure nature of the site, we are unable to share details about the project.

Through a series of referrals, Sunstak was recommended by contacts in Thailand as a trusted and suitable company to help the embassy reduce its energy costs and improve comfort levels.

The Ambassador and staff were very pleased with the outcome, and we were subsequently asked to assist with upgrades to a heritage listed embassy residence in Red Hill.

Project Details

Timeframe: 6 Months

Staff involved: 12

- Solar
- Battery Storage
- Air conditioners
- Insulation upgrades
- Meter board upgrades
- Electrical wiring upgrades
- Lighting upgrades

"Sunstak delivered as promised, they were very accommodating and flexible to our needs"

Embassy Project Manager | Royal Thai Embassy





Commercial Project Highlight

Wat Dhammadharo Temple

80 Archibald Street, Lyneham ACT



Summary

The temple project was referred to us by community members who were concerned about its exceptionally high energy bills. These costs are largely due to the challenge of heating a large, draughty, and energy-inefficient complex.

The battery system is designed to reduce peak electricity demand, helping the temple significantly lower its ongoing energy costs.

As part of the project, we also donated a portable battery pack and arranged a detailed energy assessment with a certified energy assessor. This will help the temple identify further practical ways to improve energy efficiency and reduce future energy bills.

Project Details

Timeframe: 5 Days

Staff involved: 6

- 20 kW Solar
- 40 kWh Battery
- Meter board upgrade

“The Abbot is very pleased and wishes to pass on his appreciation and support to get this project delivered”

Project Manager | Wat Dhammadharo





Proven Delivery in Government Programs

Sunstak has a proven track record participating in Government programs including the Cheaper Home Battery Program, ACT Sustainable Household Scheme, ACT NextGen Battery Rebate and others, delivering results and maintaining compliance with rigorous oversight.

Cheaper Home Battery Program

Sunstak has executed more than \$2 million in BSTCs since the launch of the Federal Government program, representing a significant share of the premium battery market in the ACT. Our team is well positioned to continue this as we strengthen our position.

Sustainable Household Scheme

Program Stats

Participants: 550

Rebate value delivered: ~\$6,000,000

The ACT Government Sustainable Household Scheme provided eligible homeowners with access to low interest loans of up to \$15,000 to help electrify their homes.

NextGen Battery Rebate Program

Program Stats

Participants: 247

Rebate value delivered: ~\$1,000,000

The ACT Government NextGen Battery rebate was a pioneering battery program offering \$4,500 per battery in the ACT through a small number of successful retailers, approved through a tender process. Sunstak successfully completed hundreds of installations during its first year in business. Sunstak completed these rounds with a perfect compliance record.

“We did not encounter any administrative issues and Sunstak complied with the conditions of their Deed of Grant with the ACT Government.”

Carly Scott | Assistant Director – Next Gen Energy Storage Program





Why Partner with Sunstak

Proven execution and scale

With more than 5 years of proven execution, Sunstak has continually demonstrated our ability to deliver results. With more than 1000 batteries in the field and capacity to install 200+ per quarter, Sunstak has the operational capability to support large scale deployment of residential solar and storage.



Compliance and Reporting Discipline

Our track record within government programs demonstrates our ability to work successfully with the ACT Government and key stakeholders.



Local Knowledge

Our ACT based team understands local DNSP rules and Electrical regulation enforcement, seasonal weather patterns, network behaviour and commercial approval requirements.



Strong Client Relationships

Community groups, embassies, schools and major residential clients choose Sunstak for our trustworthiness and technical integrity.



Full Electrification in One Place

Solar, battery storage, EV charging, air conditioning, heat pump hot water and full home energy planning.





Contact + Location

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